



KEYWORDS

A Communication from
The LOMA Society of South Central Texas

In this Issue:

- New Board Elected
- Scholarship awarded

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Message from the President



This has been a fun and exciting year for the LOMA Society. I want to express my appreciation and gratitude for the support and hard work of the Board of Directors and the membership in making this year successful. We started 2004 by celebrating LOMA Education day in the San Antonio and Austin area. Our unique observance of LOMA Education day earned our Society recognition by LOMA.

But we did not stop celebrating. We simply moved on to celebrating our 20 years of being. We wished ourselves a 'Happy Birthday' at the annual membership luncheon and our party was complete with lots of balloons and bubbles. If you ever wondered, bubbles and financial service professionals do mix well. At our Spring Meeting we looked back at our founding members and recognized the eight individuals, with the support of their sponsor companies, who worked so hard to establish our Society. These folks and the Boards of Directors that followed over the years nurtured our Society, and helped it grow into the organization it is today. An organization other LOMA Society's strive to emulate.

But we were not content to rest upon our laurels. We had set a goal to

provide at our annual education workshop and meeting at least one speaker with Continuing Education credit. Being the over achieving Society we are, we provided not only one speaker with CE credit, but three speakers with CE credit. This was due to the outstanding efforts of Jamie Grosser-Mellinger (Director of Communications and Public Relations) and Penny De Leon (Director of Education). They not only secured the speakers but also established our Society as a provider of CE.

And as the year came to a close we took a few moments to recognize the achievements of the Class of 2004 at our Annual Banquet and Meeting. We also awarded our \$1000 scholarship to an outstanding student attending Texas State University and elected our 2005 Board of Directors. And of course we all enjoyed a wonderful meal. This year our group dined upon the European Cuisine of Meson Restaurant.

And I do not want to forget the generous contributions our Society made to our many community service events. The time you spent picking up trash or answering phones at KLRN's Blazing Gavels Auction or the dollars you have contributed have been truly appreciated. Those simple actions have helped make a difference in our community.

And finally I want to say thank you for giving me the opportunity to experience leading such at outstanding group of professionals. It has been an honor and privilege to be your President. Best wishes for a Happy Holiday and prosperous New Year.

-Barbara Beicker

South Central TX LOMA Society makes a great showing in Boston.

A proud group of new FLMI designees from South Central Texas converged on Boston Massachusetts September 19, 2004. They gathered to be recognized at LOMA's annual conferment conference. At the conference they were presented with the opportunity to network with other financial service professionals from across the nation and the world, attend educational sessions provided by LOMA and in their spare time tour some of the historic sites of Boston.

Also attending the conference from the South Central Society were Lon Oakley Emeritus Board member and Chairperson elect of the LOMA Society Committee, Bob McDonald Vice-President and Society Committee Representative and Barbara Beicker Society President.



These attendees had the opportunity to listen to members of the LOMA Board of Directors share their personal experiences with professional development and moving up the corporate ladder. LOMA also engaged several informative and entertaining speakers for the key note addresses. The speakers included Futurist David Zach, Productivity Professional Laura Stack, Peter De Jager, and Eco-Challenge participant Yvonne Camus.

There was also another special moment for King Mawhinney as he received LOMA's prestigious Insurance Education Award.



Many in the Society know King and have experienced his commitment to education and professional development in their own

lives. And in addition to being a strong proponent of education he was also a strong proponent of the Society and was one of those guiding forces that helped develop our Society into the strong organization it is today.

And after the formal sessions there was time to explore Boston and of course network with other attendees. And this is where words can no longer describe the experience and we will let a few pictures tell the rest of the story. So we must offer thanks to Christine Rodgers, Svy Nekrasas and Barbara Beicker for sharing some of their photo memories. Do you recognize any of these folks?

- Barbara Beicker



Conratulations new FLMI's !

The Society recognizes new FLMI's and Elects new Officers

The South Central Texas LOMA Society held its annual recognition banquet October 23, 2004. This year the society selected the elegant atmosphere and fine European cuisine of the restaurant Meson. As guests arrived they were greeted by President Barbara Beicker and Vice President Bob McDonald and registered by treasurer apprentice Tracy McIntosh. Before dinner everyone had an opportunity to mingle and many took the time to check out the exiting door prizes of gourmet food baskets.

Before beginning dinner the invocation was offered by Chad Martin. For dinner the guests selected from an exiting menu of fish, chicken or steak. And if experiencing a wonderful meal was not enough, the dining was interrupted by the occasional drawing for a door prize.

As the guests began the dessert course of chocolate mousse, President Beicker provided the group with an overview of the Society's activities and accomplishments over the past year. After which Vice President McDonald and the society's special guest Sharon Kaminsky, SVP of Sales at USAA Life joined her to formerly recognize and honor the new FLMI's present that evening. Each new FLMI was presented with a long stem yellow rose and an engraved paperweight with the Society logo as memento of the evening and their accomplishment.

The Society also welcomed and recognized another special guest, the 2004 Society scholarship recipient Adam Covacevich. Adam was presented with a check for \$1000 by the Society. The podium was then turned over to Past President Vicki Powers who conducted the election of the 2005 board the last formal activity for the evening.

The LOMA Society of South Central Texas would like to recognize all students and their sponsor companies who have achieved the goal of FLMI this year. We would like to acknowledge and recognize the hard work of the following individuals in our local area.

Linda Boydston	Government Personnel Mutual Life Insurance Co.
John Callaway	North American Life Ins. Co. of Texas
Gayna Dupont	USAA Life Insurance Company
Aciel Gonzalez	USAA Life Insurance Company
Paul Gonzalez	USAA Life Insurance Company
Joel Hernandez	USAA Life Insurance Company
Hueying Diane Huang	National Western Life Insurance Company
Ronald Leopold	USAA Life Insurance Company
Antoinette Montgomery	Government Personnel Mutual Life Insurance Co.
Josue Perez	USAA Life Insurance Company
Gary Pullen	USAA Life Insurance Company
Christine Rodgers	USAA Life Insurance Company
Elizabeth Silva	USAA Life Insurance Company
Ricardo Sosa	USAA Life Insurance Company
Grace Westbrook	USAA Life Insurance Company
Michael Wilenchik	USAA Life Insurance Company
Maria Wilson	USAA Life Insurance Company
Li Zhang	National Western Life Insurance Company

Congratulations on a job well done!



May we present the 2005 Board of Directors

At the annual banquet the 2005 Board of Directors were formally elected. They are:

President
 Vice President
 Treasurer
 Secretary
 Director of Public Relations
 Director of Achievement
 Director of Education
 Director of Community Projects
 Membership Committee Chairperson
 Scholarship Committee Chairperson
 Web Master
 Past President
 Society Committee Representative
 Apprentice Vice President

Bob McDonald
 Susan Weinkauf
 Tracey McIntosh
 Grace Westbrook
 Kim Klinge
 Ricardo Sosa
 Pam Green
 Gary Pullen
 Lorene Alfonsin
 Cindy Bernhard
 Kathy Watts
 Barbara Beicker
 Susan Weinkauf
 Chad Martin



*Congratulations!
 Resource Magazine
 is featuring our 2004
 20th Anniversary Celebration
 activities in the
 December 2004
 issue.*

Congratulations to all and thank you for serving your society as board members!



Congratulations to our Scholarship recipient



Adam Covacevich is a junior at Texas State University. Adam is majoring in Finance and is planning to graduate in December

2005. Adam's interests include investment banking, financial analysis, real estate and a "climb" up the corporate ladder. Adam is also very active in the community. He has coached little league baseball, is a member of a Catholic service fraternity, Lambda Omega Alpha where he volunteers his time with the Youth Council. Adam has the characteristics of a business leader: ethical, honorable, trustworthy, and reliable.

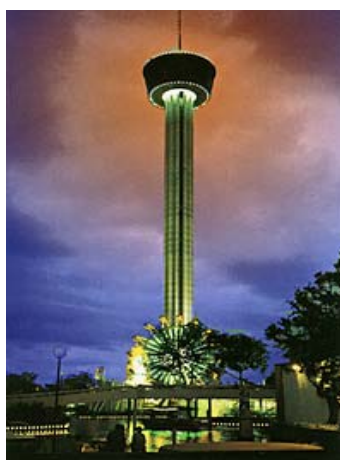
The LOMA Society of South Central Texas is proud to present Adam with the \$1000 Scholarship.

-- Kathy Watts

*Good
 Luck
 and
 Best
 Wishes
 to
 Adam*



LOMA Society of SCT
PO Box 780131
San Antonio, TX 78278



The Cystic Fibrosis
Tower Climb
was held
Saturday
November 20, 2004.

*Due to construction, the
Tower Climb will not be
held in 2005.*

Check our
[Society](#)
[Calendar](#)

On-line at

www.flmi-sct.com

for additional details
on upcoming events

ADOPT A SPOT - Trash Talking

Thanks to those who attended Nov 13

Jeanine Merrill
Becky Merrill
Mary Goebel
Damon Goebel
Eddie Cruz (282-3439)
Lydia Cruz
Bob McDonald (498-9170)
Kimberly Klinge (282-3251)
David Inserra

Kim Klinge



Our Next Adopt a Spot is
Scheduled for January 22.
Join Us!

Cystic Fibrosis Tower Climb

Volunteers assisted with
registration of climbers,
passing out T-shirts, hauling
supplies to the top of the
Tower, standing on landings
inside the Tower to
encourage climbers and
spot safety issues.

Thanks to the following

Society Tower Climb volunteers:
Bob McDonald,
Barbara Beicker,
David Inserra,
Kim Klinge,
Barry Klinge,
Vicki Powers,
Penny De Leon,
Jeannine Merrill,
Rebecca Merrill,
Ruth Shropshire,
Donna Clemens and
Rosalie Lozano

2004 Board of Directors

President

Barbara Beicker
210-498-6789

Vice President

Bob McDonald
210-498-9170

Secretary

Ginger Forrest
210-282-4179

Treasurer

Mary St. John
210-498-8820

Society Committee Representative

Bob McDonald (VP)

Director of Education

Penny DeLeon
210-456-9207

Director of Achievement

Pam Green
210-456-9046

Director of Public Relations

*Jamie Grosser-
Mellinger*
210-554-4490

Director of Community Projects

Kim Klinge
210-282-3251

Scholarship Chair

Kathy Watts
210-498-6608

Membership Chair

*Lorene Alfonsin-
Arismendi*
210-913-1592

Webmaster

Berny Schram
210-456-2654

Past President

Vicki Powers
210-913-2667